



**More than finance:
We shape transformation**

DEG at a glance

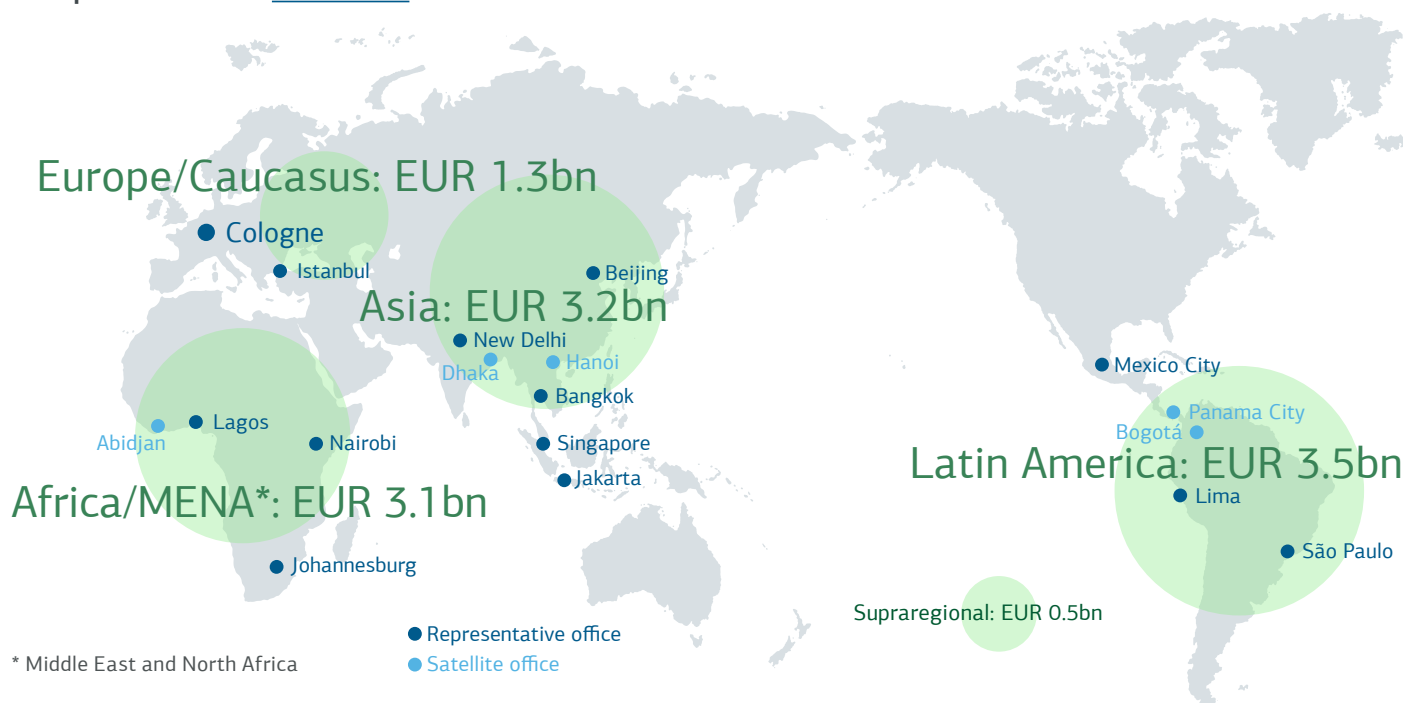
For sustainable business success and development

For over 60 years, DEG has been financing and supporting private enterprises and financial service providers operating in developing markets. Our role is to promote the sustainable development and expansion of the private sector in these markets. After all, private enterprises are key drivers of development, creating skilled jobs, providing local income and offering real prospects for local people.

We offer our customers more than just tailor-made financing: We advise them on their investments in developing and emerging-market countries. In this way, we play our part in helping them to attain lasting success that is in keeping with the Sustainable Development Goals (SDGs).

Our customers are mainly based in developing and emerging-market countries. German companies are another important customer group.

Our portfolio and our 18 locations



We finance companies directly with long-term loans and equity investments. And we invest in local banks and financial service providers that make financing available above all to small and medium-sized enterprises (SMEs) in their regions. In many cases, this kind of capital is very hard to obtain in developing countries.

We finance our customers from our own funds at risk-oriented conditions. In order to provide companies and investors with the expert advice and ongoing support they need, we work together with our subsidiaries DEG Impulse and DEG Impact to offer additional advice and funding, for which budget funds are also used. After all, expertise and experienced partners are important when it comes to investing in challenging countries in a way that is both successful and conducive to development. Our customers also benefit from DEG's international network.

DEG currently has a workforce of around 700 dedicated people with skills and expertise. They work in Cologne and at 17 other locations in partner countries around the globe. Since 2001, we have been a subsidiary of German promotional bank KfW.



DEG invests in high-impact and climate-friendly projects and actively drives the transformation in the private sector through its investment and advisory services. One example is our participation in the Emerging Markets Infrastructure Fund II, which invests in transport infrastructure and renewable energy in Asia and Africa. EMIF II seeks to achieve net zero through targeted carbon reductions in its projects. In the transport sector, for instance, these measures are intended to reduce greenhouse gas emissions by at least 25%.



Driving transformation together

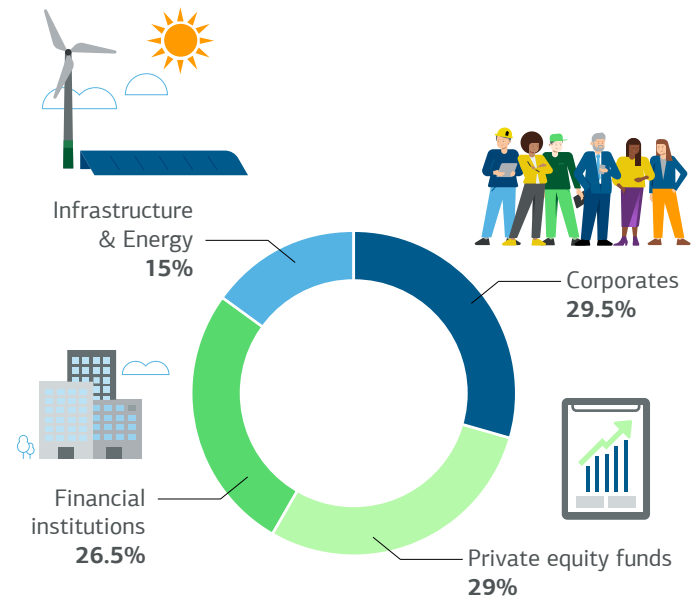
Dynamic developments and challenges impact every region on the planet. These include climate change – with its severe consequences for people and societies, primarily in developing countries. Factors such as digitalisation are additional drivers accelerating transformation. We provide targeted support to companies that are facing up to these changes and seizing the opportunities that they present.

DEG has expert contact persons for every customer group, enabling us to work with our customers to develop solutions for a sustainable and economically successful transformation. Our experience enables us to offer tailored financing solutions and support our customers with profound market insight, impact and climate expertise and our international network. Measures, for instance, in the fields of corporate governance, resource and energy efficiency, and environmental and social management can be implemented

through our [Business Support Services](#) and [promotional programmes](#). We are constantly expanding our offering by adding products such as gender bonds and green bonds.

Cooperation with other development finance providers and private investors is a core component of DEG's promotional activities, in order to mobilise more private capital for sustainable investments and offer large-scale tranches to companies. This is crucial given the escalating need for resources to finance and plan transformation. DEG also utilises guarantees from the European Fund for Sustainable Development Plus (EFSD+) for this purpose. With the EFSD+, the EU's Global Gateway initiative aims to expand its co-operation with the private sector and enable projects with particular relevance to development policy to be realised.

Portfolio by customer cluster



Development impact as a yardstick

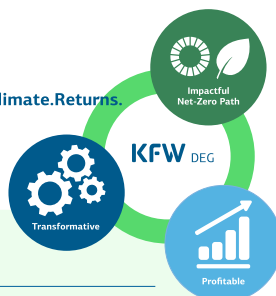
What we achieve in developing and emerging-market countries by providing long-term finance and advising private enterprises is DEG's key yardstick. For many years we have supported sustainable development as defined by the 2030 Agenda of the United Nations with its 17 Sustainable Development Goals (SDGs), which aims to improve living conditions for all humans and protect the planet.

As an impact and climate investor we are actively engaged in using natural resources as responsibly as possible. We require our customers to comply with international environmental, social and corporate governance standards (ESG standards). We perform environmental and social appraisals with the utmost care, support and closely monitor the implementation of contractually agreed action plans.

Would you like to learn more about what we have achieved with our commitment?

[Click here:](#) 

Impact.Climate>Returns.



Focus on impact & climate

The principle of sustainable development is embedded in DEG's business strategy. Our work focuses on:


- further enhancing the positive development impact of our customers' investments on society and the environment;
- mitigating climate change by reducing greenhouse gas emissions in line with the 1.5 degree goal of the Paris Agreement following a science-based pathway in order to make DEG's portfolio net-zero by 2040;
- actively supporting customers in their transformation in order to boost their resilience and achieve even greater development impact.

We document the progress of our journey as an impact and climate financier transparently in our annual Development Report.



Through their financial success and responsible operations, the companies we support are driving forward sustainable development in line with the 2030 Agenda. Every customer we provide financing with commits to achieving defined development goals. If particular challenges arise, DEG provides additional support in the form of advice. We measure further development by means of a transparent procedure, the [Development Effectiveness Rating \(DERa 2.0\)](#).

Our work benefits people, businesses and countries: Our customers create qualified jobs and income and are also actively committed to education and training of their staff. In addition, they also boost economic growth, create local value and support technology and know-how transfer. Their taxes and export earnings contribute to government revenue and foreign exchange earnings – funds that are needed for investments in infrastructure, education, health, etc.

Learn more about our mode of operation and the policies we use. [Click here:](#) 



Promoting renewable energies and thereby contributing to a reliable, climate-friendly energy supply in our partner countries, is a priority for DEG. Energy suppliers co-financed by DEG produce more than 25 TWh of electricity from renewable sources annually, which currently supplies around 46 million people. One of these suppliers is Alcazar Energy Partners, a developer of renewable energy projects in countries including Georgia, Jordan and Egypt. We invested in green hydrogen plants for the first time in 2024 by co-financing this future technology in Egypt and Uzbekistan.

Facts and figures



DEG's portfolio is currently worth **EUR 11.6bn**, financing investments in over **70 countries**.



In 2024 DEG committed around **EUR 2.5bn** for entrepreneurial **investment**. DEG also mobilised **EUR 583m** from additional investors.

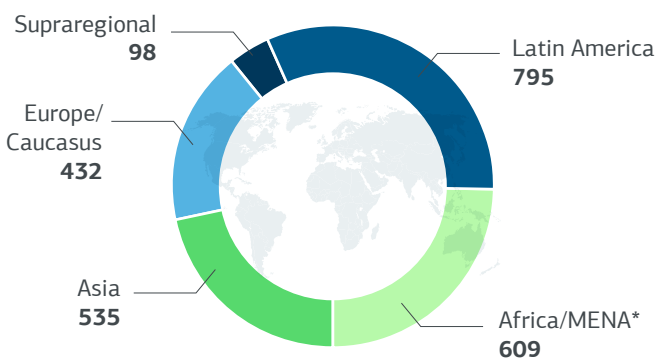


DEG has approximately **700 employees**.



DEG's customers particularly contribute to the following **SDGs**: SDG 1 'No poverty', SDG 8 'Decent work and economic growth', SDG 9 'Industry, innovation and infrastructure' and SDG 13 'Climate action'.

New commitments 2024 by region (in million EUR)



* Middle East and North Africa

Customers report:



"The support provided by DEG in promoting sustainability projects and reshaping our products made the difference."

Digna María Moya González, CFO of Cooperativa de Productores de Leche Dos Pinos. DEG provided the Costa Rican milk producer with a loan of USD 19 million and helps it further increase resource efficiency in its production processes.



"We are delighted that, in DEG, we have found a reliable partner to support us in developing sustainable business activities."

Dr. Jan Klingele, Managing Partner of the Klingele group, whose Brazilian subsidiary received EUR 40 million in financing from DEG for investments in environmentally-friendly technologies and renewable energy.



"Together with DEG, we have developed tools to meet our companies where they are and step by step improve their climate action."

Aicha Zakraoui, Head of Impact & Sustainability of AfricInvest Group. The pan-African investment platform, a DEG customer since 2011, has invested in funds in around 35 African countries. Besides several financings, DEG is working on a BSS project to develop a net zero strategy for the fund.



"With support from DEG, we are contributing to sustainable energy supply according to the latest standard and an enhanced grid stability in the region."

Benjamin Memmi, CEO of AXIAN Energy, which received EUR 23 million from DEG for two photovoltaic systems with battery storage in Senegal.



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