

»»» More than finance
DEG at a glance



For entrepreneurial success and development

Companies investing in developing and emerging-market countries often lack the necessary capital they need to grow and progress. That is where DEG comes in. For almost 60 years, we've been a reliable partner to private enterprises operating in developing and emerging-market countries.

We provide our customers with tailored solutions, including long-term financing, promotional programmes and individual advice. Our customers, based in developing and emerging countries, Germany and other industrialised nations, can benefit from our market knowledge, our [21 locations](#) 🌍 worldwide and our international network. DEG's shareholder is the German promotional bank KfW, with its AAA/Aaa rating.



DEG's portfolio is currently worth **EUR 8.5bn**, financing investments in nearly **80 countries**.



In 2020 DEG committed around **EUR 1.4bn** for entrepreneurial **investment**.



DEG has approximately **650 employees**.



Development with sustainable impact: find out what we have achieved together with our customers. [Watch the video:](#) 🌍

Tailor-made solutions

We develop solutions 🌱 that go beyond supplying capital through maintaining dialogue with our customers. We advise and support them at every stage and remain a reliable partner even in difficult times.

Besides financing for companies and project financing for private infrastructure projects, we provide long-term financing to banks and funds that supply capital to local companies. That enables specifically small and medium-sized enterprises in developing countries to implement their business ideas and to invest. DEG offers competent, experienced points of contact for every customer cluster.



Promoting renewable energies and energy efficiency and thus contributing to climate protection is an important focus of DEG's business. This is why DEG invests, for example, in Andean Power S.A.C., a company that is constructing a run-of-river power station in Peru.

We continuously develop our products and services in our customers' interests, for example with financing for fintechs, gender bonds and corporate bonds. In addition we not only offer loans in euros and US dollars, but also in various local currencies 🌱.

With our "Business Support Services" and promotional programmes 🌱, we support our customers in a targeted way and contribute to their sustained entrepreneurial success. For example, feasibility studies or measures in the fields of corporate governance, staff training, risk management, environmental and social management, or resource and energy efficiency can be developed with us and co-financed by us.

Sustainable impact on development

People, companies and countries benefit from DEG's work. We ensure our customers can maximise opportunities, open up new markets and compete successfully. In doing so, they create qualified jobs, income and local added value as well as contribute to economic growth and know-how transfer.

Through their financial success and responsible operations, the companies supported by DEG are driving forward sustainable development in line with the 2030 Agenda of the United Nations. The 2030 Agenda, which encompasses 17 Sustainable Development Goals (SDGs), aims to improve living conditions for all humans and protect the planet.



With its commitment, DEG particularly contributes to the following **SDGs**: "Partnerships for the goals", "No poverty", "Quality education", "Industry, innovation and infrastructure" and "Decent work and economic growth".

As a development finance institution, we are committed to decent working conditions and the protection of natural resources. This includes advocating international environmental, social and corporate governance standards. We perform environmental and social appraisals with the utmost care, and closely monitor the implementation of contractually agreed action plans by the companies.

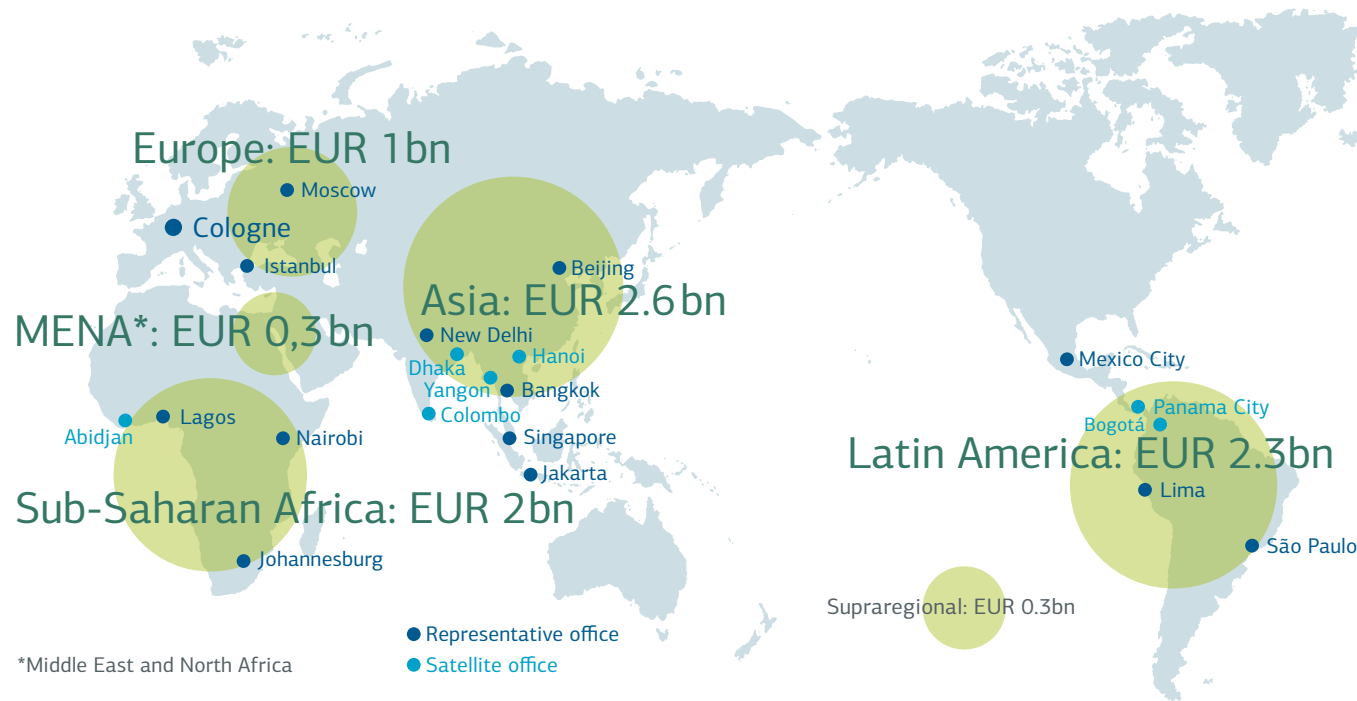
Taken as the benchmark here are the IFC Performance Standards, which also include comprehensive human rights aspects, and the associated "Environmental, Health and Safety Guidelines" as well as the conventions of the International Labour Organization (ILO). An exclusion list 🌱 defines the areas in which we do not operate on principle.



Creating and maintaining skilled jobs is one of DEG's goals, especially during the coronavirus pandemic. Kaschke Components GmbH was able to continue paying the wages and salaries of its 2,000 employees in Tunisia thanks to a loan from the AfricaConnect programme for coronavirus-related measures, which is funded by the Federal Ministry for Economic Cooperation and Development.

Would you like to find out what we achieved with our commitment in 2020? [Click here:](#) 🌱

Portfolio and locations



That's what our customers say



“DEG has been a strategic ally, which serves as leverage in many ways. It has given us support in the form of capital and even helped us build a SME centre.”

Félix Alpízar Lobo, General Manager of the Costa Rican SME bank Banco Improsa



“20 years ago, I sold self-made children's pyjamas from the boot of my car. It was only when I received financial support from long-standing DEG customer Access Bank, that I was able to take off as an entrepreneur.”

Adenike Ogunlesi, Founder and Owner of the Nigerian company Ruff 'n' Tumble



“With its international experience, DEG was key to success. That enabled us to develop this new market. To do so, it was important for us to bring on board proven German partners.”

Georg Schmiedel, Managing Director of the German company F&S solar that has expertise in solar energy project planning



“We are delighted about the Blue Loan and the further cooperation with DEG. By building a recycling infrastructure, we are reducing waste and preserving our oceans. What is more, we also contribute to improving waste collection systems.”

Yashovardhan Lohia, Chief Sustainability Officer of the Thai company Indorama Ventures



In our role as a development finance institution it is precisely now, at this challenging time, that we are a reliable partner for our customers. We are in ongoing communication with the companies co-financed by us in order to understand their needs and to find solutions.

To find further details regarding our activities related to the coronavirus, click [here](#): 