



»»» More than finance
DEG at a glance

KFW DEG

»»» DEG: for entrepreneurial success and development

Companies investing in developing and emerging-market countries often lack the necessary capital they need to grow and progress.

That is where DEG comes in. For almost 60 years, we’ve been a reliable partner to private enterprises operating in developing and emerging-market countries. We provide our customers with tailored solutions, including long-term financing, promotional programmes and individual advice. Our customers can benefit from our market knowledge, our 21 locations worldwide and our international network.

»»» Tailor-made solutions

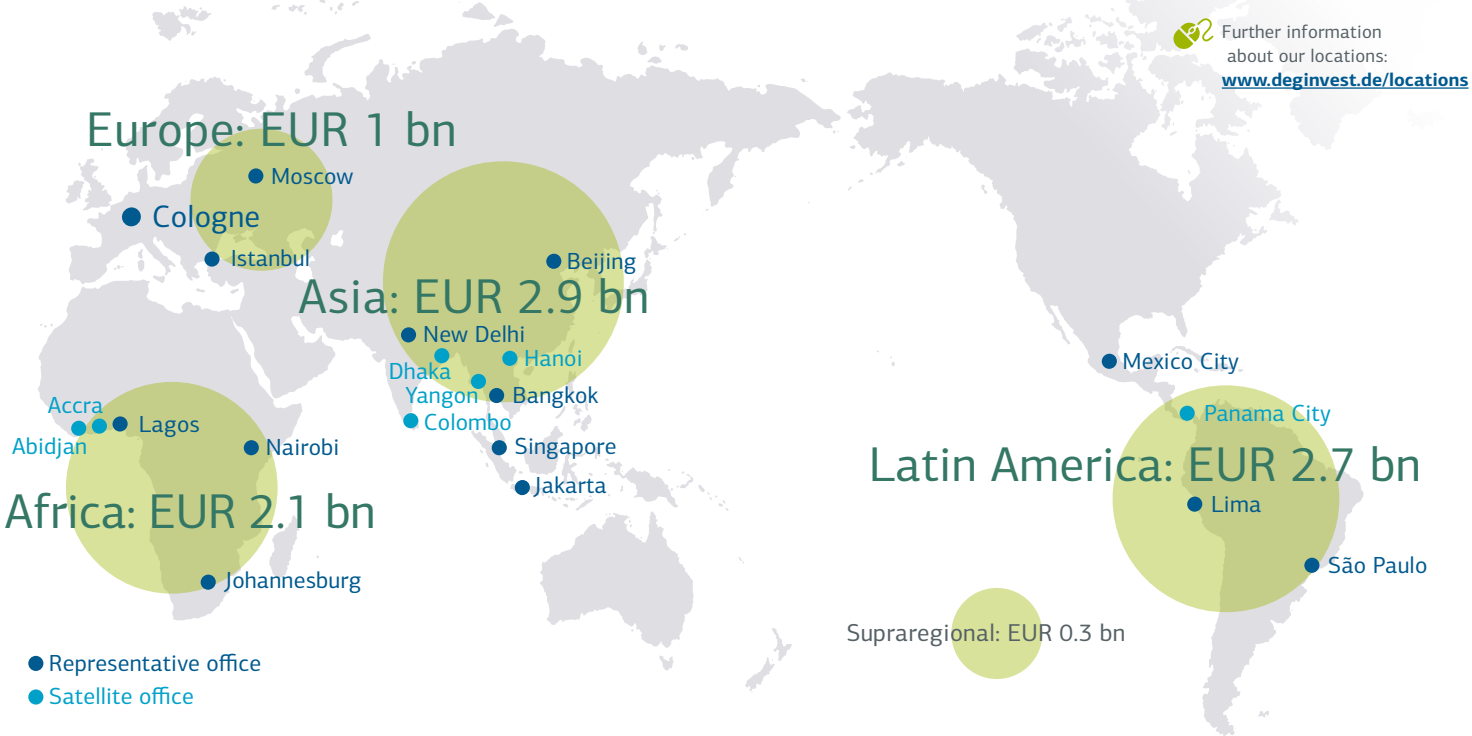
Our customers are based in developing and emerging countries, Germany and other industrialised nations. We develop

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Promoting renewable energies and energy efficiency and thus contributing to climate protection is an important focus of DEG’s business. This is why DEG invests, for example, in Andean Power S.A.C., a company that is constructing a run-of-river power station in Peru.

»»» DEG: portfolio and locations



solutions that go beyond supplying capital through maintaining dialogue with them. We advise and support our customers at every stage and remain a reliable partner even in difficult times.

Besides financing for companies and project financing for private infrastructure projects, we provide long-term financing to banks and funds that supply capital to local companies. That enables specifically small and medium-sized enterprises in developing countries to implement their business ideas and to invest. DEG offers competent, experienced points of contact for every customer cluster.

We continuously develop our products and services in our customers’ interests, for example with financing for fintechs, gender bonds and corporate bonds. In addition we not only offer loans in euros and US dollars, but also in various local currencies. With our “Business Support Services” and promo-

tional programmes, we support our customers in a targeted way and contribute to their sustained entrepreneurial success. For example, feasibility studies or measures in the fields of corporate governance, staff training, risk management, environmental and social management, or resource and energy efficiency can be developed with us and co-financed by us.

»»» Sustainable impact on development

People, companies and countries benefit from DEG’s work. We ensure our customers can maximise opportunities, open up new markets and compete successfully. In doing so, they create qualified jobs, income and local added value as well as contribute to economic growth and know-how transfer.

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Small and medium-sized enterprises are an important driver of development in many countries. Yet it is often particularly difficult for them to gain access to long-term capital. This is why DEG invests in local banks that provide loans to SME customers or in funds such as Mediterranean Capital Partners that provide equity capital to North African SMEs.

Through their financial success and responsible operations, the companies supported by DEG are driving forward sustainable development in line with the 2030 Agenda of the United Nations.

As a development finance institution, we are committed to decent working conditions and the protection of natural resources. This includes advocating international environmental, social and corporate governance standards. We perform environmental and social appraisals with the utmost care, and closely monitor the implementation of contractually agreed action plans by the companies.

Taken as the benchmark here are the IFC Performance Standards, which also include comprehensive human rights aspects, and the associated “Environmental, Health and Safety Guidelines” as well as the conventions of the International Labour Organization (ILO). An exclusion list defines the areas in which we do not operate on principle.

>>> Facts and figures



With its commitment, DEG particularly contributes to the **SDGs** “No poverty”, “Affordable and clean energy”, “Decent work and economic growth” and “Industry, innovation and infrastructure”.



DEG's portfolio is currently worth **EUR 9 bn**, financing investments in nearly **80 countries**.



In 2019 DEG committed around **EUR 1.85 bn** for entrepreneurial **investment**.



DEG's portfolio customers employed around **2.1 m people** in 2019.



DEG collaborated with over **100 German companies** in 2019.



DEG has approximately **630 employees**.



DEG's shareholder is the German promotional bank **KfW**, with its **AAA/Aaa** rating.



DEG's equity amounts to around **EUR 2.5 bn**.

>>> That's what our customers say



“DEG has been a strategic ally, which serves as leverage in many ways. It has given us support in the form of capital and even helped us build a SME centre.”

Félix Alpízar Lobo, General Manager of the Costa Rican SME bank Banco Improsa

“20 years ago, I sold self-made children's pyjamas from the boot of my car. It was only when I received financial support from long-standing DEG customer Access Bank, that I was able to take off as an entrepreneur.”

Adenike Ogunlesi, Founder and Owner of the Nigerian company Ruff 'n' Tumble



“DEG's investment in Bio-Lutions reflects our common goals of achieving a sustainable combination of business, ecology and social commitment. Bio-Lutions offers the ecological alternative to plastic on the market.”

Eduardo Gordillo, Founder and Managing Director of the German company Bio-Lutions that uses agricultural waste to make packaging

“Without the trust and support that DEG gave us, we would not have been able to develop and construct our wind farm in Jordan. The Al Rajef wind farm is now providing 53,000 households with green energy.”

Daniel Calderon, Co-founder and CEO of solar and wind power developer Alcazar Energy



Video testimonials of our customers: www.deginvest.de/newsroom/videos



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