



»»» More than finance:
We shape transformation
DEG at a glance

KFW DEG

For entrepreneurial success and development

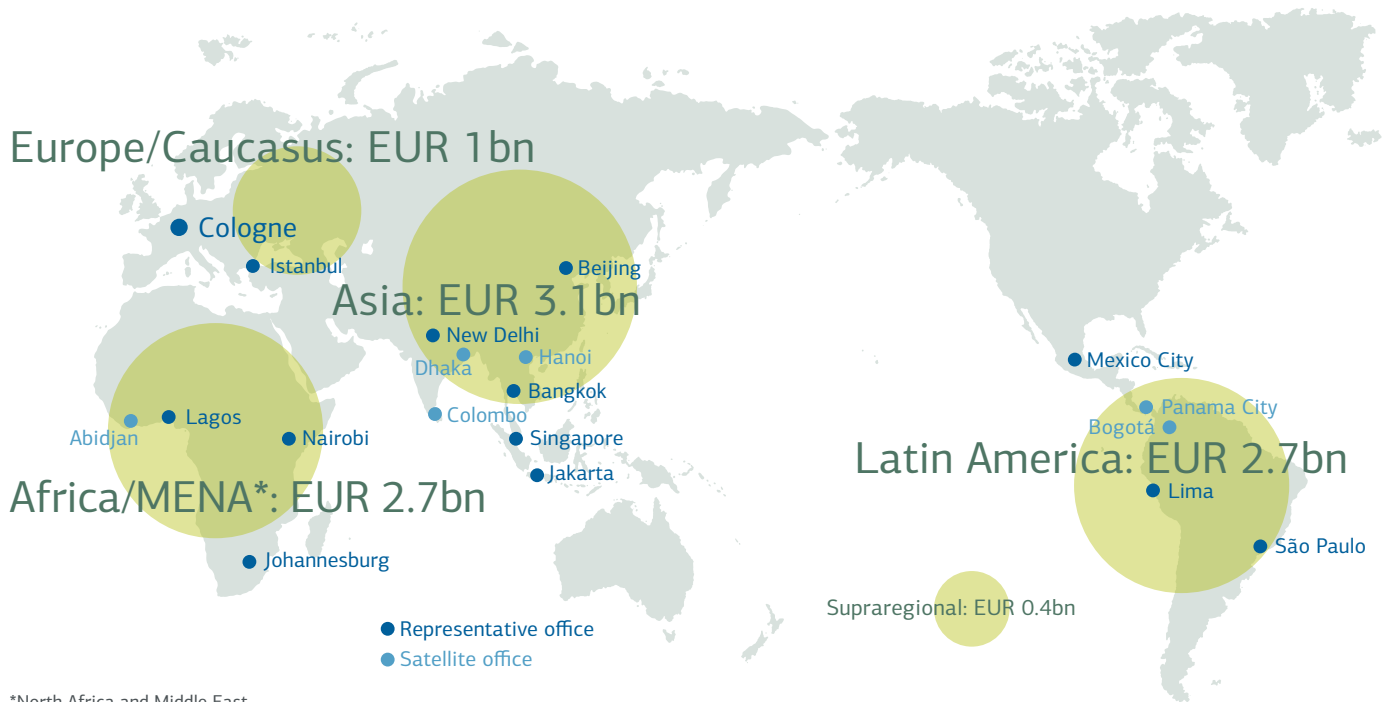
DEG has been financing, advising and supporting private companies operating in developing and emerging countries for 60 years. As an experienced partner, we support our customers with in-depth market knowledge, impact and climate expertise and our international network to advance forward-looking investments.

Private companies are key drivers of development. They create jobs and income, improve local added value and infrastructure – and open up prospects for the local population. For us as a development finance institution and subsidiary of KfW Group, one of the world's leading promotional banks, the impact on the ground is decisive.

We reach those enterprises in two ways: one way is to finance them directly with loans and equity investments. The other is to invest in local banks and financiers, which in turn supply mainly small and medium-sized enterprises (SMEs) on the ground with financing.

Our customers are mainly based in developing and emerging countries as well as in Germany and other industrialised nations. We provide them with capital on market terms from our own funds – capital that is often difficult to obtain, particularly in developing countries. We support and accompany them on the path to lasting, sustainable success.



Our portfolio and our 19 locations






Supporting the transformation of companies is a focus of DEG. We provided the Brazilian subsidiary of the Germany-based Klinge Group with EUR 40 million for investments in environmentally friendly technologies and renewable energies. This enables energy and water consumption in paper manufacturing to be reduced and CO₂ emissions to be cut significantly.




corporate governance, risk management, environmental and social management, or resource and energy efficiency can be implemented through our [“Business Support Services”](#)  and [promotional programmes](#). 

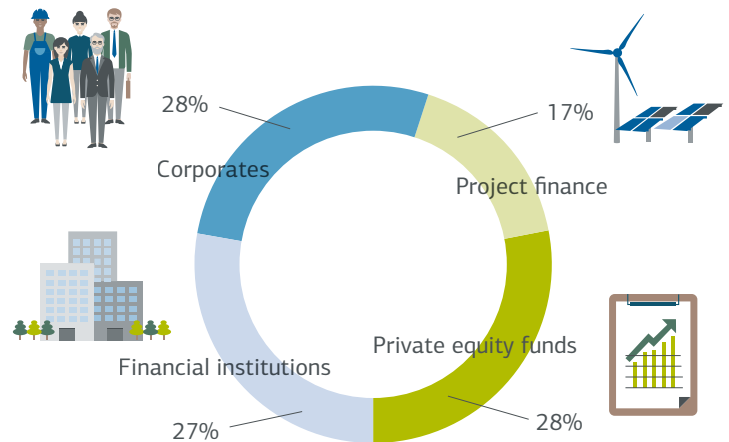
If required, we can also mobilise and arrange larger volumes for our customers by getting additional investors on board. We offer loans not only in euros and US dollars, but also in various [local currencies](#).  We are continuously developing our products and services, for example financing for fintechs, gender bonds and corporate bonds.

Solutions for a changing world

Dynamic developments and changes are shaping our times. This particularly includes climate change, the consequences of which impact developing and emerging-market countries most of all. Factors such as digitalisation influence economies, societies, companies and business models. We specifically provide financing and expert advice to companies that share our firm belief that sustainable transformation is not only needed but also offers opportunities for business.


DEG offers competent, experienced points of contact for every customer cluster who develop [solutions](#)  in dialogue with our customers. In addition to tailor-made financing, we advise them individually on their respective issues and planning to tackle and shape the transformation together with them. Measures, for instance, in the fields of

Portfolio by customer cluster




Development impact as a yardstick

What we achieve in developing and emerging countries by providing long-term finance and advising businesses is DEG's key yardstick. For many years we have supported sustainable development as defined by the 2030 Agenda of the United Nations with its 17 Sustainable Development Goals (SDGs). The 2030 Agenda aims to improve living conditions for all humans and protect the planet.

All customers we provide financing with commit to achieving defined development goals. We measure progress by means of a transparent procedure, the [Development Effectiveness Rating \(DERa\)](#). 

Our work benefits people, businesses and countries. We ensure our customers can maximise opportunities, open up new markets and compete successfully. In doing so, they create qualified jobs and income and are also actively committed to education and training for their staff. In addition, they boost economic growth, create local value and support the transfer

Would you like to learn more about what we have achieved with our commitment? [Click here:](#) 




[Focus on impact and climate](#)

Since 2022, DEG has focused even more keenly on


- further enhancing the positive development impact of its customers on society and the environment;
- reducing greenhouse gas emissions in line with the Paris Agreement's 1.5 ° goal in order to make DEG's portfolio climate neutral by 2040;
- helping customers with their transformation in order to strengthen their resilience and achieve greater development impact.

of know-how and technology. Their taxes and export earnings contribute to government revenue and foreign exchange earnings – funds that are needed for investments in infrastructure, education, health, etc.

As a development finance institution, we are actively working to disseminate international environmental, social and corporate governance standards. We perform environmental and social appraisals with the utmost care, and closely monitor the implementation of contractually agreed action plans by the companies.

Learn more about our mode of operation and the policies we use. [Click here:](#) 



Promoting renewable energies and contributing to greater climate protection and a better energy supply in its partner countries is one of DEG's priorities. Our portfolio for renewable energy projects currently has a volume of about one billion EUR. One of our portfolio companies is Alcazar Energy Partners, a developer of renewable energy projects in Georgia, Uzbekistan, Jordan and Egypt, among others. 

Facts and figures



DEG's portfolio is currently worth **EUR 9.9bn**, financing investments in over **70 countries**.



In 2022 DEG committed more than **EUR 1.6bn** for entrepreneurial **investment**. DEG also mobilised **EUR 487m** from additional investors.

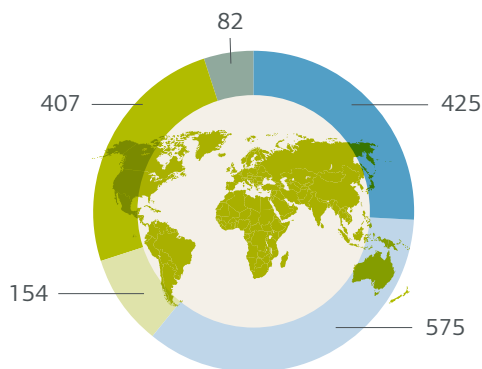


DEG has approximately **640 employees**.



With its commitment, DEG particularly contributes to the following **SDGs**: “Decent work and economic growth”, “Partnerships for the goals”, “No poverty”, “Quality education”, “Industry, innovation and infrastructure” and “Good health and well-being”.

New commitments by region 2022 (in million EUR)



Africa/MENA* ■ Asia ■ Europe/Caucasus ■
 Latin America ■ Supraregional ■ *North Africa and Middle East

DEG customers report:



“We value our partnership with DEG. Together we support companies that provide inclusive, responsible finance and digital health services.”

Wen Ling Lim, COO of the Southeast Asian fund manager Integra Partners, which invests in companies in Southeast Asia that drive transformation and inclusion, together with DEG as anchor investor.



“The support provided by DEG in promoting sustainability projects and further developing our products made the difference.”

Digna Moya González, CFO of the Costa Rican dairy cooperative Dos Pinos, which DEG supported in its transformation towards a more efficient and resource-saving production via its “Business Support Services”.



“DEG helps the Equity Bank, an inclusive regional financial institution, to support micro-, small and medium-sized enterprises that are key actors in value chains and business ecosystems.”

Dr. James Mwangi, CEO of Equity Bank Kenya. Together with other development finance providers, DEG is supplying it with debt capital for growing its SME business in Kenya.



On our YouTube channel, customers report on their cooperation with DEG. Please click here for more statements.



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